



# Services for Epic Customers

## Epic-certified healthcare experts with IT and operations experience

A full-service consulting partner, Impact Advisors has led and/or supported **over 100 highly successful Epic implementations**. By skillfully planning and executing projects, integrating clinical, revenue cycle and operational workflows, and incorporating industry best practices and lessons learned, **we help clients obtain greater value from their system investments**.

Our proven methodology works within the Epic framework – broadening the focus to include our clients’ clinical and revenue cycle systems strategies, current environment, and business objectives.

We offer the **complete continuum of services for Epic customers**, including:

### Advisory

- Pre-Implementation Planning
- Benefits / ROI Modeling
- Total Cost of Ownership Modeling
- Workflow and Care Model Redesign
- Clinical and Revenue Cycle Transformation
- Epic Merge Assessment
- Epic Community Connect Planning
- Hosting Analysis

### Implementation

- Epic Application Implementation Expertise
  - Program and Project Management
  - Team Leads
  - Application Analysts
- Design and Build
- Testing
- Security
- Operational Go-Live Readiness
- Epic Instance Consolidation
- Legacy Application Archiving and Decommissioning

### Optimization

- Clinician Engagement / Adoption
- Post-Implementation Workflow Optimization
- Regulatory Compliance

### Community Connect (Host and Recipient)

- Readiness Workshop
- Business, Price and Cost Modeling
- Planning and Implementation
- “Check-up” Assessments

### HIT Staffing

- Temporary and Contract Staffing (Wide Variety of Epic Roles)
- Lead and Support Implementation, Go-Live, Post-Live
- Seasoned EHR Recruiting Team

### Managed Services

- Manage “How to” Requests, Routine Maintenance, Advanced Support
- Post-Live Stability
- Flexible Duration and Service
- Consistent Cost and Delivery



▶ **IMPACT ADVISORS** is proud of our industry-leading reputation for excellent service quality and top-notch talent. We’ve helped dozens of notable healthcare organizations by providing both leadership and build expertise—work that has earned us three Best in KLAS® HIT Enterprise Implementation Leadership awards, seven Best Overall IT Services Firm awards, and high scores in several categories, including HIT Staffing.

*“The firm has very strong, experienced staff, especially in leadership roles. The staff has quite tangible experience with complex organizations like ours. They have really made the effort to get to know the players at our organization so that they could really influence us and get to the best outcome.”*

VP/Other Executive, Sep 2023  
- KLASRESEARCH.COM

### CONNECT WITH US

Visit Impact-Advisors.com to learn more or connect with us on social media.



▶ Ask us about our **Revenue Cycle Management services!**

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