

Clinical Optimization & Care Transformation

Fulfilling the promised value of the EMR

Healthcare organizations that invested heavily in electronic medical record (EMR) systems are now realizing technology alone may not meaningfully improve their ability to care for or manage patients and, conversely, can contribute significantly to provider dissatisfaction. Compounded by staffing and supply shortages, the traditional optimization "levers" are not effective. In today's environment, **healthcare organizations must focus on three key factors**:

- Workflow refinement
- Application enhancement
- · Clinician training

Impact Advisors helps optimize capacity and workflow, **enabling your teams to provide better care for more patients in less time, at lower cost and with less variation, resulting in increased revenue** for your organization. Many of them clinicians themselves, our experts deliver much needed support for:

- Capacity Management & Access to Acute Care
- Medical Necessity Denial Management & Revenue Cycle Integration
- Experience of Care & Cost Transparency
- Case Management, Transitions & Continuum of Care
- Clinical Care Optimization & Enhanced Care Pathways
- Physician Engagement & Adoption
- · Interim Management & Governance

Value delivered through accelerated performance improvements owned by your team and backed by optimized technology

The depth and breadth of Impact Advisors clinical (Nursing, ED, Lab, Peri-Op, and Imaging), operations, analytics, and technology expertise ensures delivery of **clinically optimized**, **evidence-based**, **tech-enabled solutions at the point of care**. Our team quickly assimilates to your unique culture and works collaboratively with providers and staff to identify and prioritize opportunities and pain points, analyze and address root causes, and track adherence to standards. Data-driven dashboards enable real-time monitoring of results.

Our Impact:

Impact Advisors partners with your clinical teams to:

- Release 5-25% hidden capacity
- Save 5-10% in incremental costs on high cost DRGs
- Increase revenue from treating additional patients
- Reduce dollars denied by 10-25%
- Decrease LWOTS, LWOBs, AMAs
- Reduce CMS performance penalties
- Improve quality and efficiency scores

"Impact Advisors brought valuable insights and a fresh perspective, but more importantly, they know how to listen and engage with our clinical teams and staff and quickly remove barriers to improvement. Our teams feel seen and supported and that has boosted morale."

CONNECT WITH US

Chief Medical Officer

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